



SYSTEM PROFILE · 2026

The operating system for **teams that move things.**

AWRA OpsHub brings procurement, inventory, assets, sales, finance, HR and reporting into one governed platform — on the web and on Android, online or off.

18

CONNECTED
MODULES

33

INTEGRATIONS

38

SYSTEM REPORTS

188

COUNTRY TAX
PROFILES

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ABOUT AWRA OPSHUB

One platform. One workflow spine. One audit trail.

AWRA OpsHub is a cloud operations platform for organisations that buy, store, move, sell and account for physical things — across more than one desk, department or site. It replaces the patchwork of spreadsheets, paper approvals and disconnected apps with a single system in which every action leaves a record and every figure is live.

**Our mission**

Give growing organisations the control and visibility that used to need an enterprise budget — without the enterprise complexity.

**Built in East Africa**

Designed around how teams here actually work: mobile money, KRA eTIMS, upcountry branches, patchy connectivity and multi-currency trade.

**Governed by design**

Roles, approvals and a tamper-evident audit trail are part of the everyday screens, not a separate compliance project.

Who uses AWRA OpsHub

**NGOs & development**

Programme stores, field assets, procurement accountability, spend by project.

**Education & training**

Supplies, campus shops, assets, staff and fees.

**Distribution**

Multi-warehouse stock, transfers, credit control, collections.

**Retail & hospitality**

POS, counters, shifts, M-Pesa and card.

**Health & relief**

Batch and expiry control, cold-chain items, traceability.

**Assembly**

Bills of materials, build orders, serial tracking.

**Field services**

Tickets, SLAs, parts, technicians on mobile.

**Professional orgs**

Projects, time, billing and expense control.

Web and mobile, one record. Everything managed in the browser is also reachable from the AWRA OpsHub Android app on Google Play — with offline capture for stock, transfers, asset movements, POS sales, counts and approvals.

WHY IT MATTERS

Most losses happen in the handover between two systems.

Purchasing keeps one list, stores another, finance a third. Each is right on its own; together they disagree — and nobody can say which number is real until month-end.

Without a connected system

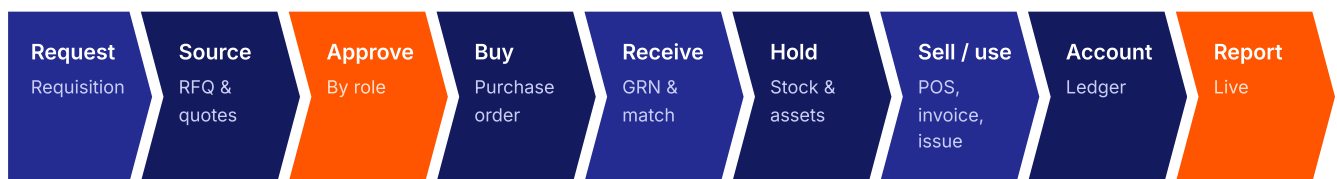
- ✗ Requests by email, WhatsApp and paper
- ✗ Quotations compared in a spreadsheet nobody can find later
- ✗ Approvals that cannot be proven
- ✗ Goods received that never reach the stock records
- ✗ Assets nobody can locate at audit time
- ✗ Reports rebuilt by hand every month

With AWRA OpsHub

- ✓ Every request has a status and an owner
- ✓ Quotations compared side by side and kept on the record
- ✓ Each approval names the person and the time
- ✓ A goods receipt **is** the stock movement
- ✓ Every asset has a custodian and a location
- ✓ Reports run live from the same records

The workflow spine

Every module hangs off one continuous chain. Each step is a record linked to the step before it.



~300

GRANULAR PERMISSIONS

48

AUTOMATION TRIGGER
EVENTS

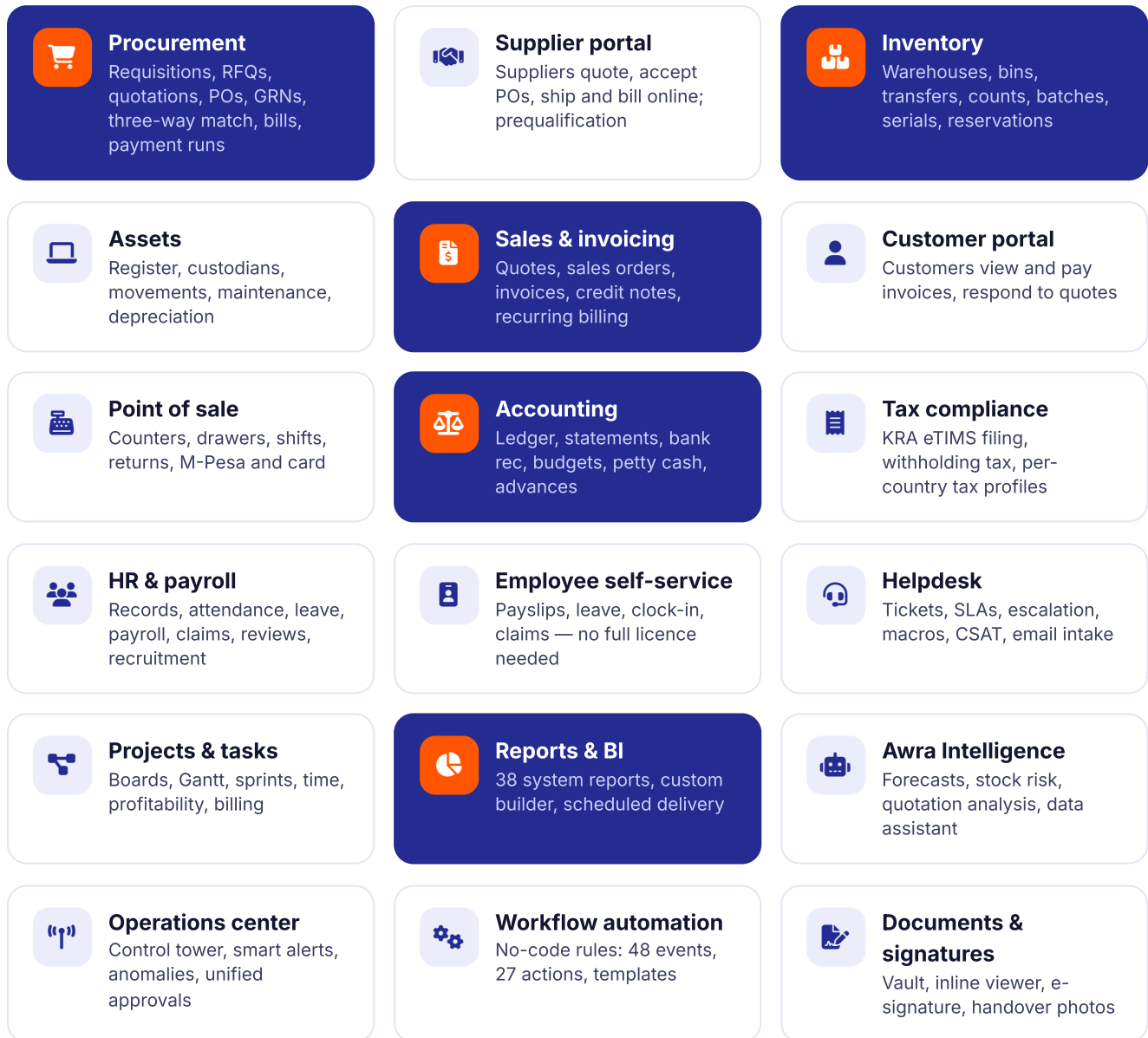
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RECORD TYPES WITH
CUSTOM FIELDS

PLATFORM MAP

Eighteen modules, one set of records.

Switch on what you need today and grow into the rest. Core modules are highlighted.



Buy with evidence. Award with a record.

The full purchasing cycle from a staff request to a paid supplier, with approvals and documents attached at every step.

The screenshot displays the 'Quotation comparison' page for 'RFQ-2026-0117 · Classroom furniture'. It shows 5 suppliers invited, 3 responses received, and a lowest total of KES 1.94M against a budget line of KES 2.10M. A table provides a side-by-side comparison of prices for various items across three suppliers: Mwangaza Supplies, Kijani Furnishers, and Lake Region Traders. Kijani Furnishers is the lowest bidder at KES 1.94M.

LINE ITEM	QTY	MWANGAZA SUPPLIES	KIJANI FURNISHERS	LAKE REGION TRADERS
Student desk, steel frame	240	4,250	3,980	4,400
Stackable chair	240	2,100	2,240	2,180
Teacher's table	12	9,800	9,450	10,200
Delivery & installation	1	45,000	38,000	30,000
Total (incl. VAT)		KES 2.03M	KES 1.94M	KES 2.08M
Prequalified		Yes	Yes	Renewal due
Delivery lead time		21 days	14 days	28 days

Illustrative screen with sample data.

- Requisitions with status tracking and approval by role
- RFQs sent to selected suppliers; responses tracked
- Quotation comparison line by line, with price-only and AI-assisted analysis
- Purchase orders raised straight from the winning quote
- Goods received notes that update stock immediately
- Three-way match with an exceptions queue
- Supplier bills, returns, debit notes and landed costs
- Payment runs approved before execution, with bank files
- Supplier payments by M-Pesa, bank transfer or manual record
- Supplier portal for quotes, PO acceptance, shipping and bills
- Prequalification with document vault and requalification
- Scorecards and delivery performance per supplier

No re-keying

The PO is raised from the winning quote; the GRN from the PO; the bill is matched to both.

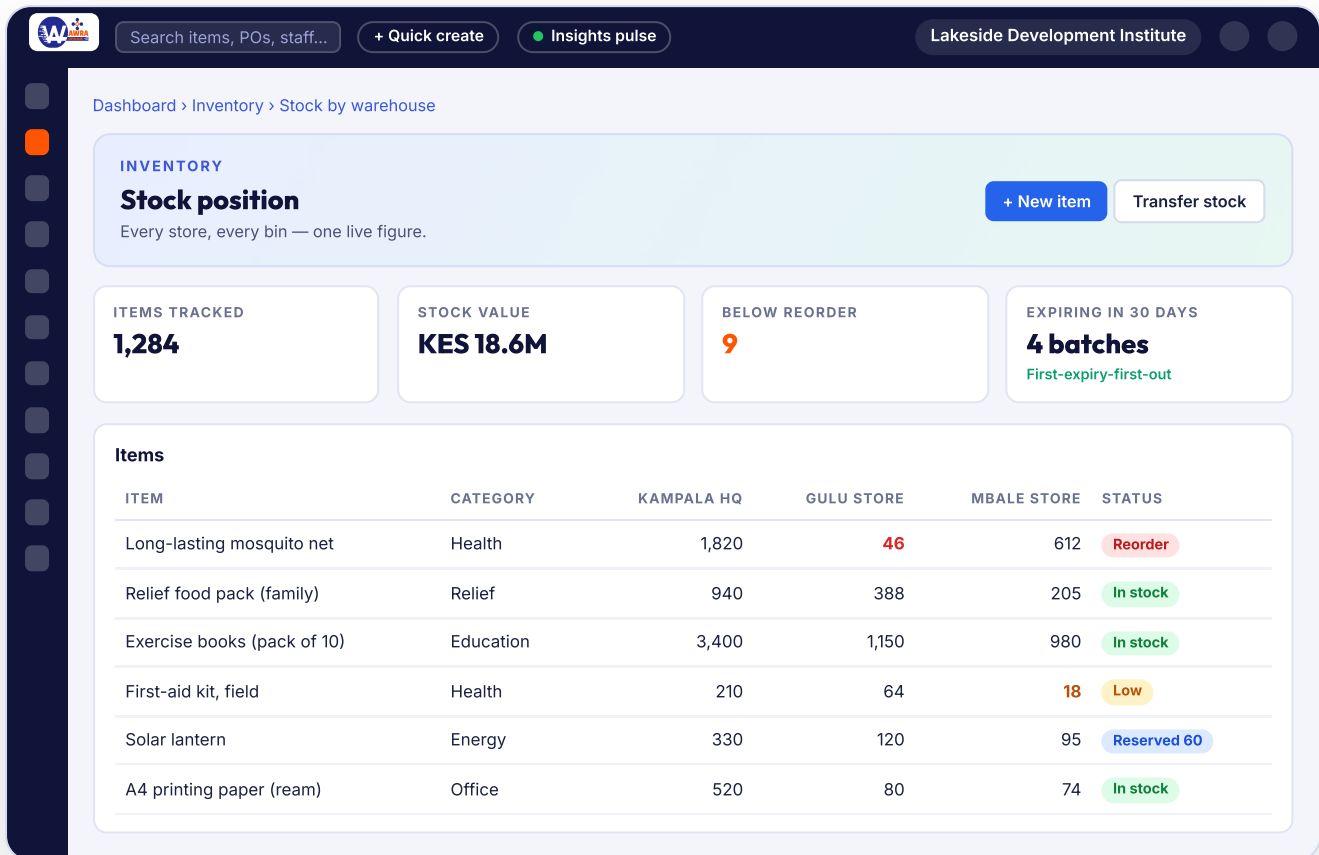
Proof of every award

The comparison, approvals and documents stay on the record for auditors and funders.

Suppliers do their part

Quotes, PO acceptance, shipping updates and bills arrive through the portal.

Every store, every bin, every asset — one live figure.



Illustrative screen with sample data.

Inventory

- Multiple warehouses, bins and capacity warnings
- Approved transfers with dispatch, receipt and signatures
- Stock counts — scheduled, blind, recounts — with approved adjustments
- Batch and expiry control (first-expiry or first-received)
- Serial numbers and full traceability
- Reservations, backorders, reorder suggestions
- Bills of materials and assembly orders
- Customer-owned and consignment stock kept out of valuation

Assets

- Asset register with barcode labels and scan lookup
- Create directly or convert from received stock
- Check-out, return, transfer, relocate, verify, retire
- Pooled assets with quantity balances
- Named custodians, signatures, photos, custody receipts
- Maintenance schedules and work orders
- Depreciation posted to the accounts

One stock figure

Receipts, transfers, issues and counts all move the same balance, per warehouse and bin.

Nothing walks away

Every asset has a named custodian, a location and a signed handover.

Expiry before it hurts

Batches rotate first-expiry-first-out, with reminders ahead of the date.

From quote to cash, and every till in between.

Search items, POs, staff... + Quick create Insights pulse Lakeside Development Institute

Dashboard > Point of sale > Counter 1

Campus shop · Counter 1 · Shift open 08:02

ITEM	QTY	PRICE	TOTAL
Exercise books (pack of 10)	3	450	1,350
Branded T-shirt (M)	1	1,200	1,200
Scientific calculator	1	2,400	2,400
Total			KES 4,950

M-Pesa Card Cash Split

Shift summary

Sales	62
M-Pesa	KES 48,300
Card	KES 12,750
Cash	KES 21,900
Cash drops	2

Tax invoices filed

Illustrative screen with sample data.

Sales & invoicing

- Customer 360 with statements
- Quotes customers accept online
- Sales orders that reserve stock
- Invoices with approval and credit limits
- Recurring invoices, credit notes, price lists

Point of sale

- Live stock and serial lookup
- Counters, cash drawers, cash drops
- Shift reconciliation
- Split payments and returns
- Receipts by PDF and email

Collections

- M-Pesa STK push and payment QR
- Paybill matching with an unmatched queue
- Card payments and refunds
- Customer portal to view and pay
- Payments register across modules

Kenya tax compliance: invoices, POS sales and credit notes can be filed to KRA eTIMS automatically, using each organisation's own PIN and device.

Cash reconciled per shift

Drawers, drops and closes are counted against what the till recorded.

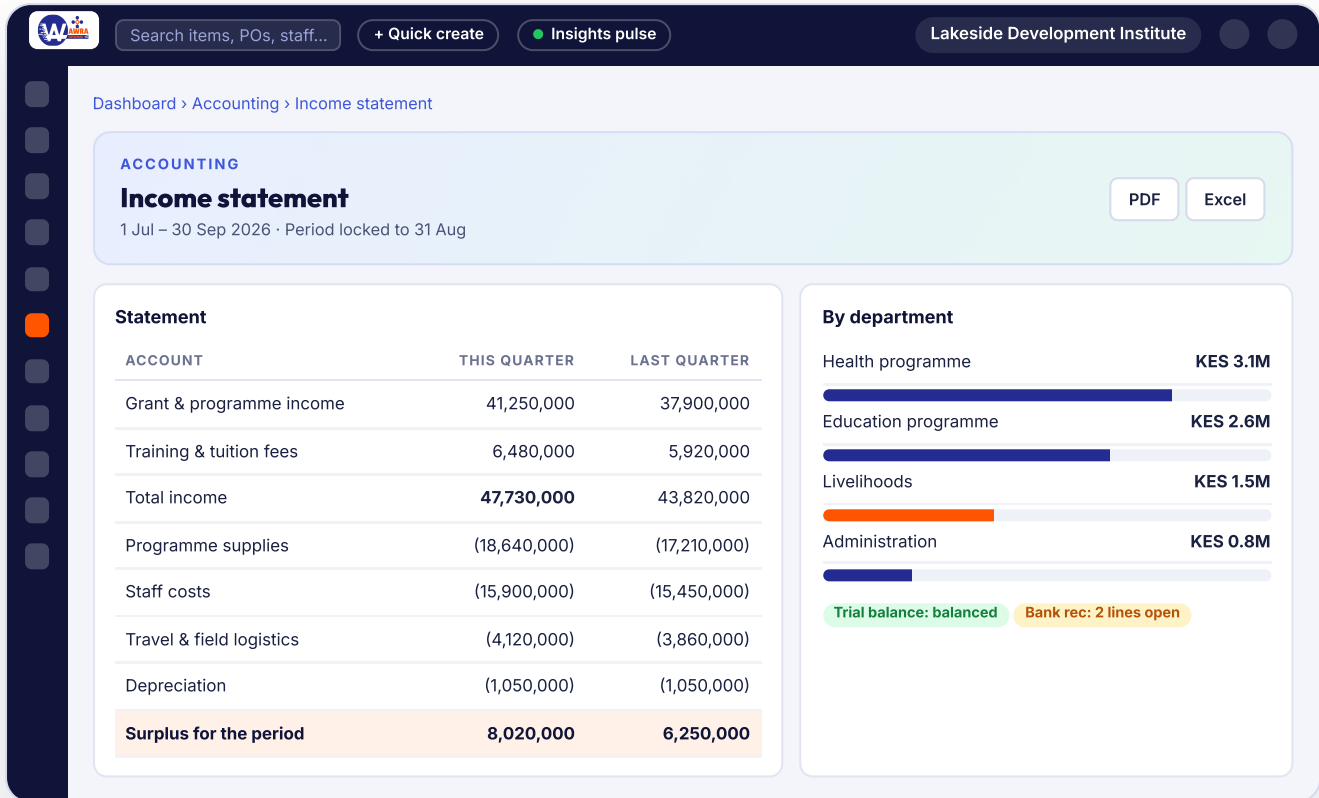
Faster collections

Customers pay by M-Pesa or card from the invoice or the portal, matched automatically.

Stock never oversold

Every sale checks live stock and reserves it.

The books write themselves from the operation.



Illustrative screen with sample data.

- **Chart of accounts**, journals, manual journals, general ledger
- **Trial balance, income statement, balance sheet, cash flow**
- **Period close and lock** so closed months stay closed
- **Department, branch and project** coding on spend
- **Budgets** and budget-versus-actual
- **AR/AP aging** with payment reminders
- **Bank reconciliation** with statement import and auto-match
- **Bank feeds** including M-Pesa statements
- **Petty cash** floats and vouchers with approval
- **Staff advances** — request, issue, retire with receipts
- **Fixed-asset depreciation** runs and disposals
- **Withholding tax** certificates and remittances

Month-end without the rebuild

Operations post as they happen, so month-end is a review, not a rebuild.

Spend you can explain

Every cost carries its department, branch or project.

Closed means closed

A locked period cannot be posted into without reopening it, on the record.

From hire to payslip, with staff serving themselves.

Dashboard > HR > Payroll run

HUMAN RESOURCES

Payroll — September 2026
86 employees · calculated, awaiting approval

[Approve run](#) [Filing exports](#)

GROSS PAY
KES 9.42M

STATUTORY DEDUCTIONS
KES 2.11M

NET PAY
KES 7.31M

OVERTIME HOURS
214
from attendance

Employees

EMPLOYEE	DEPARTMENT	GROSS	PAYE	NSSF	SHIF	NET	PAYSLIP
Grace Achieng	Health	182,000	41,560	4,320	5,005	128,515	Ready
Daniel Okello	Education	146,500	30,904	4,320	4,029	104,047	Ready
Faith Namutebi	Finance	168,000	37,360	4,320	4,620	119,180	Ready
Peter Mugisha	Logistics	94,000	15,165	4,320	2,585	70,520	Overtime
Sarah Wanjiru	Admin	78,000	10,365	4,320	2,145	59,410	Ready

Illustrative screen with sample data. Kenya statutory payroll is built in.

Records & time

- Employee records, org chart, positions
- Attendance sites, QR kiosk, biometric check
- Shifts, rosters, timesheets, overtime
- Leave with two-stage approval

Pay

- Payroll runs posted to the ledger
- Payslips and P9 certificates
- PAYE, NSSF, SHIF, housing levy
- P10, SHIF and NSSF filing exports

Growth & self-service

- Recruitment with a public job board
- Performance review cycles
- Onboarding checklists, expense claims
- PIN/QR self-service portal for staff

Payroll from the record

Attendance and overtime flow into the run; the run posts to the ledger.

Fewer HR queries

Staff see their own payslips, leave balances and claims.

Filing-ready

Kenya statutory exports are produced from the same run.

The rest of the operation, on the same records.

Dashboard > Helpdesk > Agent dashboard

HELPDESK

Agent dashboard

SLA timers, escalations and satisfaction in one queue.

[New ticket](#)

OPEN TICKETS	BREACHING SLA	RESOLVED TODAY	CSAT (30 DAYS)
38	3	21	4.6 / 5

#	SUBJECT	REQUESTER	SLA	STATUS
T-2291	Projector not powering on — Room 4	Training unit	2h left	Assigned
T-2288	Payslip query — overtime hours	Peter Mugisha	On track	Waiting
T-2284	Supplier portal password reset	Kijani Furnishers	Breached	Escalated

Illustrative screen with sample data.

Helpdesk

Tickets with auto-assignment, SLA timers and escalation, macros, CSAT ratings, web and email intake, public tracking, and AI-drafted replies and summaries.

Projects & tasks

Templates, boards, Gantt with baseline, sprints, dependencies, time entries with bill rates, profitability including stock issued to the job, and invoicing from a project.

Workflow automation

No-code rules across 48 events and 27 actions — email, SMS, WhatsApp, Slack, Teams, webhooks, create tasks or approvals — with testing, versioning and rollback.

Awra Intelligence

Stock forecasts, top movers and stockout risk, smart reorder, quotation analysis, and an in-app assistant that answers questions about your own records within your permissions.

Promises kept

SLA timers and escalations stop tickets going quiet.

Projects that know their cost

Time, purchases and stock issued roll up against budget.

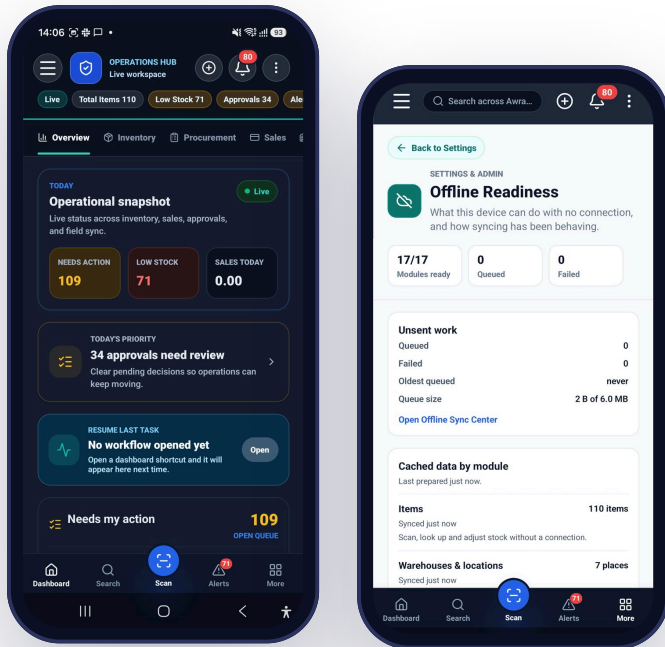
Routine work automated

Alerts, follow-ups and records created by rules, not reminders.

MOBILE [More on awraops.com →](https://www.awraops.com)

The warehouse floor, the field and the approver's pocket.

The AWRA OpsHub Android app is live on Google Play. It is built for the people who do the physical work — and keeps working when the signal drops.



Scan & act

Scan an item, asset or location and go straight to the right action. Pair the phone to a web session as a wireless scanner.

Works offline

Stock in and out (including PO receiving), transfers, asset movements, POS sales, count lines and approvals queue on the device and sync when the connection returns.

Approve anywhere

One approvals hub across modules, with push notifications that open the record.

Secure by default

Fingerprint or face unlock, passkeys, two-factor sign-in and auto-lock.

Staff self-service

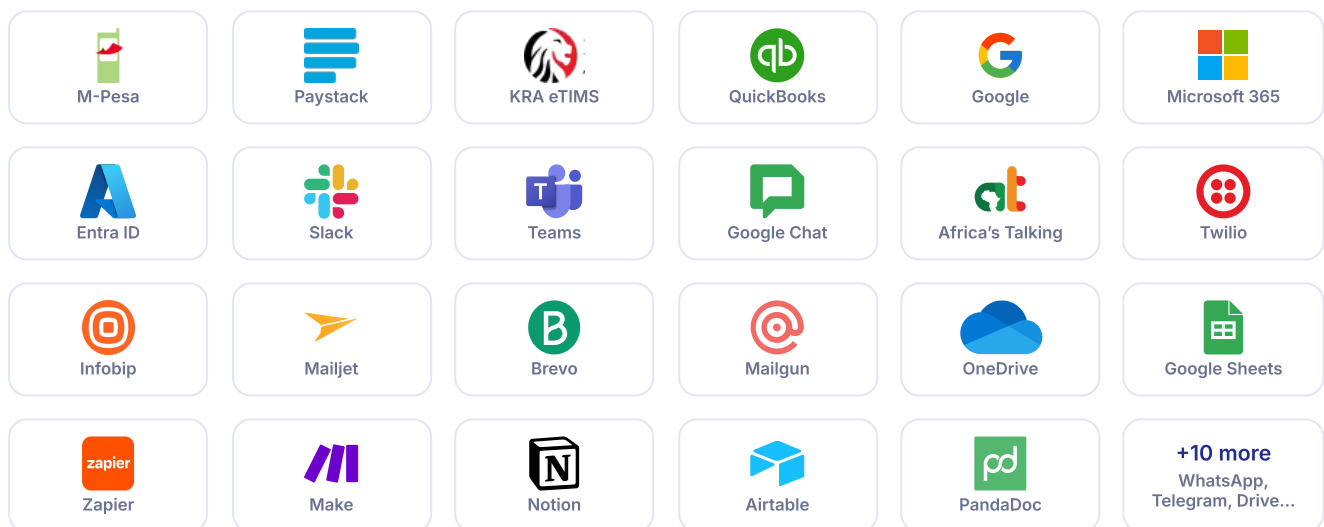
Leave, payslips, P9, claims and clock-in with biometric confirmation.

CONTROL, SECURITY & INTEGRATIONS [More on awraops.com](https://www.awraops.com) →

Governed by design, open by default.

- Each organisation's data kept separate on the platform
- Custom roles from ~300 permissions in 25 groups
- Approvals across procurement, stock, finance and HR
- Separation of duties: conflict detection, self-approval blocked on adjustments
- Tamper-evident audit log with chain verification
- Recovery bin with legal hold and approval before delete
- MFA by authenticator app, **passkeys**, magic link
- Google and Microsoft sign-in
- Device trust, session revocation, login lockout, IP allow-list
- Sensitive fields revealed only with permission
- Data export and erasure per person; full workspace export
- Automated database backups throughout the day

33 integrations, ready to switch on



GETTING STARTED [More on awraops.com →](https://www.awraops.com)

Configured around your process.

1

Discover & configure

We map your workflows, then set up departments, sites, users, roles, approvals and the modules you need.

2

Import & train

Suppliers, items, customers and opening balances come in through templates that preview before committing. Each role is trained on its own screens.

3

Go live & grow

Launch with support from our team in East Africa, then switch on further modules as you need them.

Plans

Five tiers — **Free, Basic, Pro, Premium and Enterprise** — so small teams can start lean and larger organisations get the full governance set. Pricing is quoted per organisation; a free trial is available at [awraops.com](https://www.awraops.com).

More we can add to your workspace



Your country's statutory payroll and e-invoicing

Kenya ships ready; other markets on request.



Fund and grant accounting

Donor-level fund balances on top of project coding.



An iOS app and interface translations

Alongside today's Android app and English interface.

See it on your own process.

Book a 45-minute demo built around how your team buys, stores, sells and reports.

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